



## ACCOUNT MANAGER AMERICAN CARS - Europe (Full-time position)

### **Job description:**

We are looking for an English-speaking Account Manager with experience in the Automotive Industry and knowledge of American Automotive Brands.

### **Who are we:**

We are a small, young, and international team. Our office is located at Gouda, the Netherlands. We are motivated and work hard to make our company grow. Our organization and business environment are changing rapidly, so be prepared for a rollercoaster and we make sure you will not get bored. We are ambitious and have an unstoppable hunger for opportunities. We love to make that extra step to offer our customers outstanding quality and service. Besides, it is important to have fun. Our organization culture has a strong international focus with a high cultural diversity. Our team is multilingual as we are native Spanish, Dutch, Chinese and Arabic speakers.

### **Key Responsibilities:**

You are responsible for building and maintaining strong, long-lasting customer relationships. You represent the company towards our European customers and make the extra step to keep our customers satisfied. You invest in our existing customer relationships and you also develop new business from existing clients. You also actively seek for new sales opportunities. You will work from the office but occasionally you will visit customers. You work with the CEO on daily basis. You will deliver input for the commercial strategy based on your knowledge of the market and information of our customer network.

## **Do you meet the following requirements?**

### **Work Experience & Education background:**

- Experience at an International Trade Environment
- Proven track record of being a successful Account Manager
- Working experience for minimal two years in the Automotive Industry is a MUST
- Deep knowledge and experience of American Automobile Brands

### **Skills:**

- Excellent communication and social skills
- Strong negotiator and charismatic appearance
- Positive attitude and energy
- Problems solving skills and capable to work under pressure
- High integrity and commitment
- Fluent in English and preferably also in German and/or French

### **What we offer:**

- Nice working environment
- Young and diverse team with a lot of enthusiasm
- Fixed salary according of your experience + attractive bonus

**ARE YOU INTERESTED TO WORK AT AUTOCAVY TRADING?**

Please send your **English** resume to J. Van der Krans at [jvdkrans@autocavy.com](mailto:jvdkrans@autocavy.com)